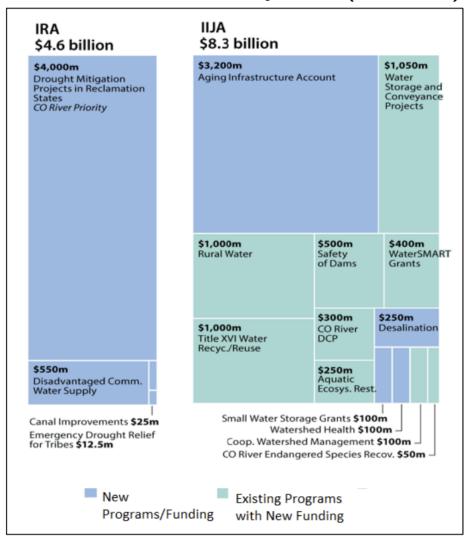
Figure I. Bureau of Reclamation Funding in the Inflation Reduction Act (P.L. 117-169) and Infrastructure Investment and Jobs Act (P.L. 117-58)



Funding Our Future NBWA Conference | 4/16/24

Angie Hacker

CEO, Prosper Sustainably
Consultant to the Tribal Energy and Climate
Collaborative
Statewide Best Practices Coordinator for the
California Climate & Energy Collaborative
(CivicWell)







Tips for pursuing funding

#1

Get "grant ready"

#2

Research, track & select good opportunities #3

Review solicitation and consider project scope

#4

Prepare and manage grant writing plan

#5

Prepare quality application

DO

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Customize existing assets.
Allow time for signature docs.
Be detail oriented and
thorough. Follow instructions.
Use grantor's language.
Prepare complete work plan
and budget. Tell compelling
story.

DON'T

Scramble every time a solicitation comes your way, stress out your team

Miss great opportunities, waste time chasing poor-fitting opportunities and "mission creep"

Miss critical instructions and reqs. Repeatedly navigate large solicitation. Waste time on bad fit.

Go alone. Wing it. Procrastinate. Assume it will be easy. Miss items.

Focus only on what you want. Leave gaps. Cause reviewers to pause. Be boring.



Opportunity Tracking

- Visit CCEC's Funding Resources page
 - o https://eecoordinator.info/funding-resources-2/
 - Funding Resource (CivicWell): https://www.fundingresource.org/
 - Empower Innovation (CEC): https://www.empowerinnovation.net/
 - CA Grants Portal (CA State Library): https://www.grants.ca.gov/
- Sign up for CCEC's wEEkly Update
 - Highlight opportunities on weekly basis
 - <u>https://eecoordinator.info/news-and-events/</u>
- Request Technical Assistance (Local Governments only)
 - A one-time meeting to ID custom funding opps that align with your near term funding opportunities.
 - o Email: <u>ahacker@civicwell.org</u>
- CCEC's <u>LinkedIn Group</u> and listservs
- Join us for CCEC's monthly LERN meeting
 - o Share and shape timely/relevant opportunities
 - <u>https://eecoordinator.info/local-energy-resources-network-lern/</u>











Active Transportation

Affordable Housing

Drinking W

Park







Stormwater



Street Repair



Wastewater Managemen

https://www.fundingresource.org/

Opportunity Roundtable

Need/Have Board View all Opportunities

Policy Drives Investment

Agencies Scope/ Design Assistance Programs & Gather Input



Applicants Apply to Funding Solicitation

State

- FY 21-22 Budget (\$15B climate resilience)
- <u>FY 22-23 Budget (\$38.8B climate change)</u>
- <u>Cap and Trade auction revenue allocations</u>
 (~\$19B raised since 2013)
- FY 23-24 Budget
- State agency proceedings (e.g. *CPUC microgrid, CEC IEPR, *CARB Scoping Plan)
- 9th circuit panel of judges denied petition for an en banc rehearing of Berkeley's gas ordinance.
- CA Priority Climate Action Plan

Federal

- Infrastructure Investment and Jobs Act (IIJA)
 (2021) = \$47B in climate resilience funding
- FY 22-23 Budget (\$44.9B climate change)
- Inflation Reduction Act (IRA) (2022)
- <u>Biden's Proposed FY 23-24 Budget</u> (\$52.2B climate change)

Reclamation/WaterSMART

FY23/24 Planning and Design Grants funding opportunity. Second round of applications for FY24 are due May 21, 2024.

<u>FY23/24 Large-Scale Water Recycling Projects funding opportunity</u>. Second round of applications are due May 31, 2024.

FY24/FY25 Small-Scale Water Efficiency Projects funding opportunity. Second round of applications are due July 9, 2024.

FY23 Cooperative Watershed Management Program funding opportunity. Second round of applications are due September 3, 2024.

<u>FY23/24 Title XVI WIIN Act Projects funding opportunity</u>. Applications for FY24 are due September 30, 2024.

FY23/24 Title XVI Congressionally Authorized Projects funding opportunity. Applications for FY24 are due September 30, 2024.

FY23/24 WIIN Act Desalination Construction Projects funding opportunity. Applications for FY24 are due September 30, 2024.

FY24 Water and Energy Efficiency Grants funding opportunity. Applications are due October 30, 2024.



Solicitation Review

Initial scan

Fit and dealbreakers

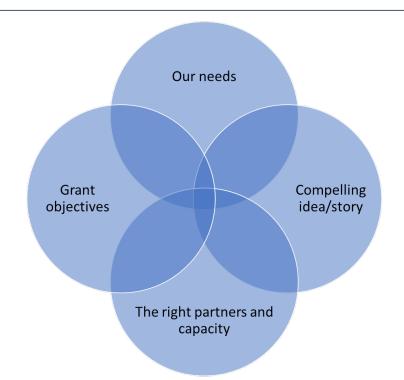
- Deadline and granting agency
- Eligible/competitive lead agency, partners, and projects/activities (aligned with your needs)
- Match or cost share requirements
- Level of effort v. capacity (TA?), \$ amount, and probability of award

Deep scan

Grant announcement (aka NOFO) review and workplan

- Competitive project ideas and readiness
- Project requirements
- Application requirements/instructions
- Priority Tasks and Info/Data Needs
 - Registering, getting LOS, obtaining approvals, gathering info/data, etc.
- Evaluation Criteria and Score Boosters
- Questions

To Apply or Not to Apply?



strengthening communities through thoughtful implementation.

- https://www.epa.gov/inflation-reduction-act/inflation-reduction-act-community-change-grants-program
- https://grants.gov/search-results-detail/351071



Mapping priorities to opportunities

This activity is designed to help you begin to plan for your near-term funding priorities

- a. Outline your organization's top 3 strategic objectives and funding priorities
- b. Brainstorm at least one, high priority, near term grant project concept for each strategic funding priority
- c. Detail project concepts —---->
- d. Identify potential funding sources

- Project #1 Name:
- Project lead
- Project partners
- Project location
- Target community or recipient of benefits
- Key tasks
- Estimated budget
- How project outcomes will address needs
- Potential funding sources



Resources for Getting Grant Ready

Prosper Sustainably's Grant Templates

- **Key Grant Assets:** A custom izable guide to help your organization prepare itself to more easily pursue grants for its near-term strategic funding priorities
- https://ldrv.ms/w/s!AqxP9ise3OULgcBxOUftlvR Lw8jKNA?e=Dtxj06
 - o Grant Tracking, Review and Writing Templates
 - o Previous Grant Index Template
 - o Organizational Information
 - o Internal and External Capacity Inventory Templates
 - o General Organizational Summary or Background
 - State of Qualifications with Relevant Work
 - o Inventory of Relevant Work Examples and Past Grant Performance
 - Staff Bios and Resumes
 - Board Resolutions
 - o Cover Letter
 - Letter of Commitment Template
 - Letters of Support Template
 - o Financial Information
 - Reference Materials
 - o Descriptions/Plans for Projects that Need Funding
 - o Pitch Kits

Free Grant Support

ILG/BOOST

SDSU's Center for Community Energy and Environmental Justice (CCEEJ)

Environmental Protection Network

Granting Agencies

Local Consortiums

BayREN

RCC: Marin Climate Justice Collaborative

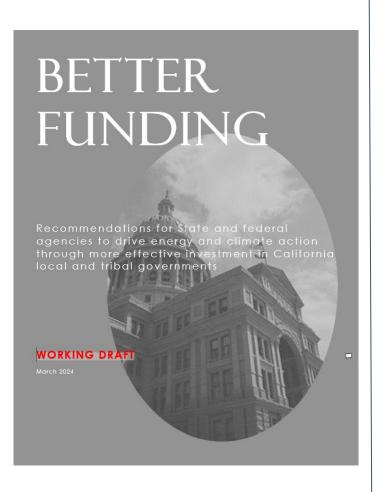
North Coast Resource Partnership

"Better Funding"

Available for Review

Working Draft of Report

Corresponding Summary Table of Ideas and Best Practices



BETTER Funding

57 ideas to tune up traditional funding vehicles by improving ...

- Pre-Application Engagement
- Funding Program Design
- Applications from State on Behalf of Tribal and Local Governments
- Applications
- Solicitation Processes & Technical Assistance
- Program Eligibility
- Application & Administratiive Requirements

Post-Award Processes

IDEAL Funding

One big idea to design a new, user-oriented funding vehicle that...

- Fund real, real-time community needs without excessive engagement
- Give more than one chance to projects through a flexible, rolling "queue"
- Uses State and federal capacity to collect, evaluate, and help develop investible projects, and match across sources
- Standarize, minimize, and streamine front-end proposal, contracting, and reporting requirements



Thank you!

Join CCEC for:

June 25-26th Annual CCEC Forum (in person)

Contact me: ahacker@civicwell.org or





PROSPERSUSTAINABLY.COM

805-234-5131

AHACKER@PROSPERSUSTAINABLY.COM

LINKEDIN.COM/IN/ANGIEHACKER/



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